



Meeting Date: June 16, 2026
Consent Agenda: Oracle Cloud Fusion Implementation and Managed Services

BACKGROUND:

In 2022, GRTC purchased Oracle's Cloud Fusion Enterprise Resource Planning software to modernize its financial, human capital management, procurement, inventory, grants, project management, and related business processes. Since that time, GRTC has worked internally to assess its current operating state and desired future state within Oracle's software environment.

The Oracle ERP implementation is a multi-year initiative intended to replace legacy systems, improve operational efficiency, strengthen reporting and internal controls, improve data visibility, and support long-term scalability across the organization.

In May 2025, GRTC issued a Request for Proposals for an Oracle Cloud System Integrator to assist with system implementation.

HIGHLIGHTS:

- Six proposals were received.
- An evaluation committee conducted a comprehensive review of the proposals submitted, attended vendor demonstrations, reviewed past performance questionnaires, and conducted several interviews.
- Two offerors remained in a competitive range and Best and Final Offers were requested and submitted to GRTC.
- Based on the evaluation process, Apps Associates, LLC was identified as the most qualified offeror and determined to provide the best overall value to GRTC. Specifically, the evaluation committee concluded that App Associates' experience, methodology, staffing and Oracle implementation expertise would enable them to successfully deliver the system.
- Based on adequate competition, Apps Associates' pricing was determined to be fair and reasonable.
- Apps Associates submitted a revised Best and Final Offer with a fixed-fee implementation approach totaling \$7,749,608, including professional fees, travel, optional Oracle maintenance, and optional managed services.

The term of the contract is three base years from the date of Notice to Proceed.

- Full-project not-to-exceed authorization is \$8,734,588.54 and includes system integrator award costs, related implementation support, staff augmentation, platform/OIC support, optional support services, and contingency.

- Implementation will be delivered through a phased timeline to reduce organizational risk, manage GRTC resource capacity, and support effective change management.

FUNDING:

| Grant # | Federal (28%) | State (68%) | Local (4%) | Total |
|------------------------|----------------------|--------------------|-------------------|----------------|
| FY27 / Award # Pending | \$2,445,684.79 | \$5,939,520.21 | \$349,383.54 | \$8,734,588.54 |

RECOMMENDATION:

That the Board of Directors authorizes the Chief Executive Officer to execute an agreement with Apps Associates, LLC and approve associated Oracle ERP implementation expenditures, including system integrator services, staff augmentation, additional implementation support, applicable OIC/platform support, optional maintenance and managed services as needed, and contingency, for a full-project not-to-exceed amount of \$8,734,588.54.

Ellen Robertson, Secretary
GRTC Board of Directors

Date